

## DANA FOARTA

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### Contact Information

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### Academic Positions

Assistant Professor of Political Economy, *Stanford Graduate School of Business*, 2014 –  
Visiting Research Fellow, JRRCPFF and CSDP, *Princeton University*, 2017 – 2018

### Research Affiliations

Research Affiliate, *Stanford King Center on Global Development*, 2015 –  
Visiting Researcher, *Einaudi Institute for Economics and Finance*, June – July 2019  
Research Affiliate, *Center for Economic Policy Research (CEPR)*, 2020 –  
Research Fellow, *Pericles Unit, the Bocconi Baffi Carefin Center*, 2021 –  
Associate Fellow, *QAPEC, University of Warwick*, 2021 –

### Education

Ph.D. in Economics, Massachusetts Institute of Technology, 2014  
B.A., Mathematics and Economics, *summa cum laude*, Amherst College, 2009  
Visiting Undergraduate Student, Economics, Harvard University, 2007-08

### Publications

“The Dynamics of a Policy Outcome: Market Response and Bureaucratic Enforcement of a Policy Change,” with Steve Callander and Takuo Sugaya, *American Journal of Political Science*, *forthcoming*.

“How Organizational Capacity Can Improve Electoral Accountability”, *American Journal of Political Science*, 2023, 67(3), 776-789.

“The Good, the Bad, and the Complex: Product Design with Imperfect Information,” with

Vladimir Asriyan and Victoria Vanasco, *AEJ: Microeconomics*, 2023, 15(2), 187-226.

“Market Competition and Political Influence: An Integrated Approach,” with Steve Callander and Takuo Sugaya, *Econometrica*, 2022, 90(6), 2723-2753.

“The Management of Talent: Optimal Contracting for Selection and Incentives,” with Takuo Sugaya, *The RAND Journal of Economics*, 2021, 52(1), 49-77.

“Wait-and-See or Step in? Dynamics of Interventions,” with Takuo Sugaya, *AEJ: Microeconomics*, 2021, 13(1), 399-425.

“Value for Money? Vote-Buying and Politician Accountability,” with Jessica Leight, Rohini Pande, and Laura Ralston, *Journal of Public Economics*, 2020, 190, 104227.

“The Limits to Partial Banking Unions: A Political Economy Approach,” *American Economic Review*, 2018, 108(4-5), 1187-1213.

### **Working Papers**

“The Common Determinants of Legislative and Regulatory Complexity,” with Massimo Morelli.

“Organizational Capacity and Project Dynamics,” with Michael Ting.

“Populism and Complexity,” with Mario Carillo and Maria Petrova.

### **Grants and Awards**

Stanford GSB Business Government and Society Research Grant, 2022

Philip F. Maritz Faculty Scholarship, 2022-2023

Kevin J. O'Donohue Family Faculty Scholarship, 2021-22

MIT Presidential Fellowship, 2009-2010

### **Conference and Seminar Presentations**

2024: University of Miami, University of Rochester, London School of Economics.

2023: Utah Organizational and Political Economics Conference, Utah Winter Business Economics Conference, UCSD, Harvard University, Autonomous

- University of Barcelona and the Institute for Economic Analysis, University of Barcelona, University Carlos III, Arizona State University, Washington PECO, Gerzensee European Summer Symposium in Economic Theory, Penn State, NYU, Yale Political Economy Seminar.
- 2022: University of Utah, CREI/UPF, Columbia University, NYU, CEPR Virtual IO Seminar, Yale Kuznets mini-conference, Caltech, POLECONUK Virtual Seminar, SITE Political Economy Theory Conference, MIT.
- 2021: Vanderbilt University, Kellogg MEDS, Princeton, Georgetown, NYU, Wallis Conference, Duke, CEPR STEG Workshop, CEPR Conference on the Political Economy of Finance, Bilkent University, APSA Virtual Formal Theory Seminar, NBER Organizational Economics Spring Meeting.
- 2020: Utah Winter Organizational and Political Economics Conference, APSA Virtual Formal Theory Seminar, University of Zurich.
- 2019: Harris School, University of Chicago, Queen Mary University, Einaudi Institute for Economics and Finance, Barcelona Summer Forum, NBER Organizational Economics Meeting, Chicago BFI Economic Theory Conference.
- 2018: Princeton University, Washington PECO Conference, Warwick in Venice Conference, UC San Diego.
- 2017: Stanford Political Science, UC Berkeley Center for Economics and Politics, Barcelona Summer Forum, North American Econometric Society Meetings, SAET, Stony Brook Workshop in Political Economy, Penn State, University of Pittsburgh, University of Utah, Columbia University.
- 2016: Warwick Political Economy Seminar, London School of Economics Political Economy Seminar, Caltech Political Economy Seminar, Econometric Society European Meeting, SIOE Annual Conference.
- 2015: Political Economy of International Institutions Conference, Stony Brook Workshop in Political Economy, NYU Political Economy Seminar.
- 2014: MIT, Stanford GSB, Kellogg School of Management, Boston University, Federal Reserve Board of Governors.

## Teaching

Microeconomic Theory, GSBGEN 675 (PhD), Fall 2015, 2016, 2018-2023.

Political Economy 230: Strategy Beyond Markets (MBA), Spring 2015-2017, Spring 2019,

Winter 2023.

Political Economy 239: Strategy Beyond Markets (MSx), Winter 2021, Fall 2023.

Independent Study (PhD): Models of political accountability and regulation, Winter 2022.

Independent Study (390, MBA): Fall 2016, Spring 2017, 2019, Summer 2021, Spring 2023.

Global Seminar (MBA): 2016-2018.

### **Professional Activities**

Conferences Organizer for: The Non-Market Effects of Market Power & Concentration (2023,2024), SITE Political Economic Theory (2020 – 2023), Junior Faculty Workshop on Financial Regulation and Banking (2016), Barcelona Summer Forum Public Economics Workshop (2024).

Scientific Committee Member for: SIOE (2020 and 2022), CEPR Conference on the Political Economy of Finance (2021 and 2022), CEPR-EIEF-Tor Vergata Media Workshop (2023), 2023 North American Summer Meeting of the Econometric Society.

Referee for: American Economic Review, Quarterly Journal of Economics, Econometrica, Journal of the European Economic Association, Economic Journal, Journal of Economic Theory, Theoretical Economics, AEJ: Microeconomics, Journal of Finance, Journal of Public Economics, Management Science, American Political Science Review, American Journal of Political Science, International Economic Review, Games and Economic Behavior, Review of Economic Dynamics, Journal of Public Policy, International Journal of Game Theory.